

2017

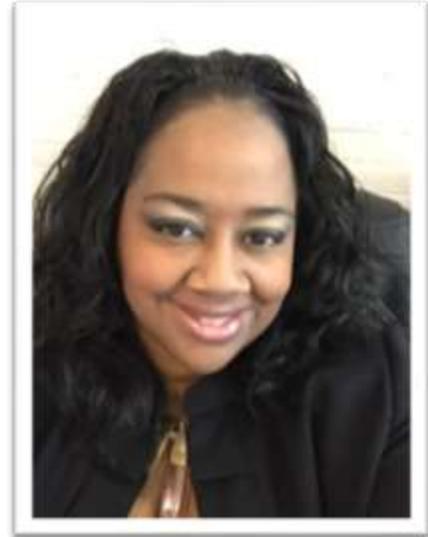
Annual Report



Message from the Executive Director

Dear Friends

I am excited to share with you a brief look into what ACAP has accomplished. Our Mission stands true today, as it did when we opened our doors 52 years ago. Helping families to build assets in areas of education and economic stability, by accessing opportunities, services and supports is key to our fight against the War on Poverty.



Our service approach believes that working directly with all aspects of the family system and the generations within, is the only way to move the dial on poverty. Our work embodies a “two-generation approach” to alleviate poverty by providing programs to both parents and children simultaneously, rather than focusing exclusively on either children or their parents in separate silos. Our approach acknowledges that the family is the most important driver in children’s life opportunities. It also provides opportunities for and meets the needs of vulnerable children and their parents together. Two-generation programs go about changing the child by fostering learning and social competence through an early childhood education program, and changing the child’s home environment by promoting parents’ education, employment, and income. ACAP has adopted this strategy using education, economic supports, social capital, and health and well-being to create a legacy of economic security that passes from one generation to the next. Our service delivery network demonstrates our continued commitment to what we’ve always been about—improving the quality of life for those in need, strengthening family systems; by offering stabilization, support and education.

The data and stories in the following pages are just a sample of our work within the community, the partnerships we have created and our belief in strengthen families.

We hope you enjoy our report and continue your support of ACAP and The Power of Change.

Neenah Bland

About ACAP

Mission

ACAP works in partnership with families and communities to empower people to achieve economic self-sufficiency and an improved quality of life.

Guiding Principles

Community

We believe that people should be empowered to self-advocate, assume responsibility, become self-sufficient, and use their inherent strengths to thrive and succeed.

Action

We will be pro-active in meeting customer needs, addressing community issues, and striving for excellence in all that we do. We believe that people should be empowered to self-advocate, assume responsibility, become self-sufficient, and use their inherent strengths to thrive and succeed.

Partnership

We see partnership as the catalyst for achieving our goals. We work collaboratively with the families we serve as well as with stakeholders who share our values.

Vision

The Albany Community Action Partnership is:

- ▶ A trusted and reliable leader in community relationships.
- ▶ A leader in business operations, demonstrating continual improvement in the skills, systems and teamwork that create excellence.
- ▶ A good neighbor, investing human and financial resources in the communities around us.
- ▶ A leading advocate, naming and breaking down societal barriers to economic self-sufficiency.
- ▶ An innovator and collaborator, allied with other organizations that seek creative, intentional solutions to longtime challenges and changing community needs.

Our Impact

As ACAP continues to expand and diversify our services and partnerships, we remain committed to our core values and mission – making ACAP an exceptionally accessible and safe place for people to seek a better way of life and a great place for our employees to maintain fulfilling careers.

All the programs at ACAP are offered to address the economic, emotional, social and educational needs of individuals and families in the communities we serve. In an effort to keep services relevant and vital, ACAP maintains a qualified staff and a tri-partite board of directors that includes government leaders, private leaders and low-income representatives. When customers come to ACAP, they are truly respected and understood for where they are at the moment and where they can be in the future.

80
Individuals



start a new
career path



375 Individuals
improved their
parenting skills



ACAP offers connections and services to a diverse cross-sections of our community that help economically vulnerable individuals strengthen their families through



92 more energy
efficient
housing units

321 Families
are more food
secure



118 Total
Partnerships

The Power Of Change

708 Children
participate in
Early Childhood
Education

101 Certificates
obtained in a
growing job market



4,445 volunteer
hours donated
to the agency



141 individuals
obtained skills
required for
employment



ACAP is one of New York State's 51 Community Action Agencies (CAAs) and one of 1,100 CAAs nationwide. CAAs are independent nonprofit organizations designated by the federal government in 1964 to combat poverty in various locales.

ACAP is a nonprofit 501(c)(3) organization registered in the state of New York. With outreach offices in Albany and Cohoes, and multiple early childhood development classrooms throughout Albany County

Social Media

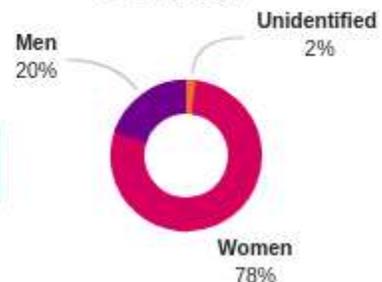
1500 Followers



Over 400 in just
the City of
Albany



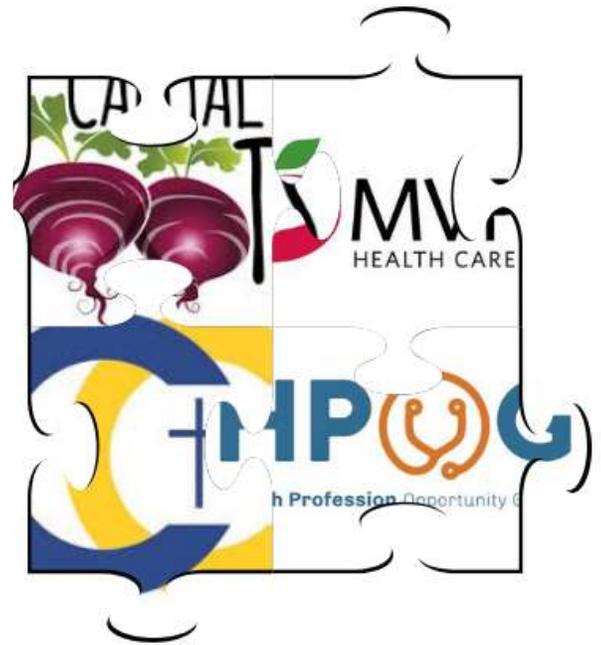
Gender



Partnership

Our partners are crucial to bringing the mission of ACAP to life in the community. We are so grateful for the support of local businesses, governments, nonprofits, institutions, and many other organizations who share in our vision of empowering families to achieve economic self-sufficiency. They contribute their time, talent, and resources to help us make a difference.

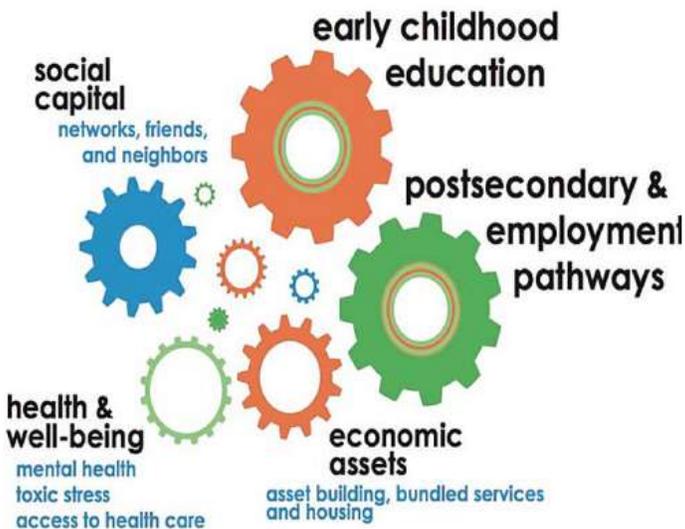
We are a community in action.



Two-Generation Approach

A “two-generation strategy” to alleviate poverty provides programs to both parents and children simultaneously, rather than focusing exclusively on either children or their parents in separate silos.

The Two Generation Approach touches everything we do. We build our programs to reach those needs, we create stronger partnerships to support our families, and we gather resources that will support the human and financial needs of those we serve.



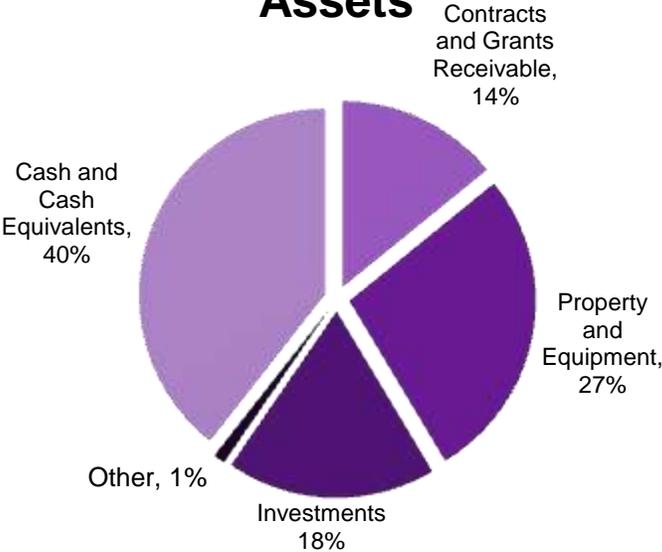
Success Stories

Ms. D arrived at ACAP 8 months pregnant, renting a room that was not code approved and was illegally being rented. While enrolled in Workforce Development Credential (WDC) she was often hungry and very tired. Her employment specialist spoke to her and discovered that she did not have a medical provider or obstetrician; she had no hot water in her apartment and was showering in a local gym. Department staff met and worked closely with Ms. D to locate a primary care physician as well as a pediatrician, work with local agencies to obtain baby items for her daughter, and also worked closely with the local food pantries gathering bags of food for her and connected her with the pantry in her area so that she can utilize them as needed. Ms. D completed the WDC and received her interview suiting from Dress For Success. Shortly after, Ms. D gave birth and took some well needed time off, after which she came back ready to enroll in our Certified Nursing Assistant class. The ACAP Service Navigation team worked with her to complete an ECE application. The baby is now enrolled in our Early Head Start program. In July of 2017 Ms. D successfully completed the CNA program and in August landed a job with St Peters. Fast forward Ms. D is now employed for over 90 days and is working closely with our retention team.

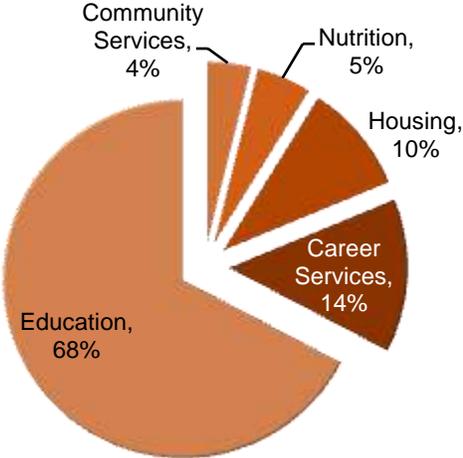
ACAP provides clients with a comprehensive energy audit on their building which includes health and safety testing. Our Energy Auditor, Silas was auditing a two unit home one day, as soon as he got to the second floor, his monitor detected toxic amounts of carbon monoxide. The resident worked the night shift and thought he was normally that tired, but Carbon Monoxide (CO) is a poisonous, colorless, odorless, and tasteless gas, when breathed in it displaces oxygen in the blood and deprives the heart, brain, and other vital organs of oxygen, causing one to lose consciousness and suffocate within minutes. He immediately evacuated the resident and contacted National Grid, preventing any serious health consequences and a possible tragedy. There is an extreme benefit from having a Carbon Monoxide monitor in your home for you and your family

Resources & Financial Management

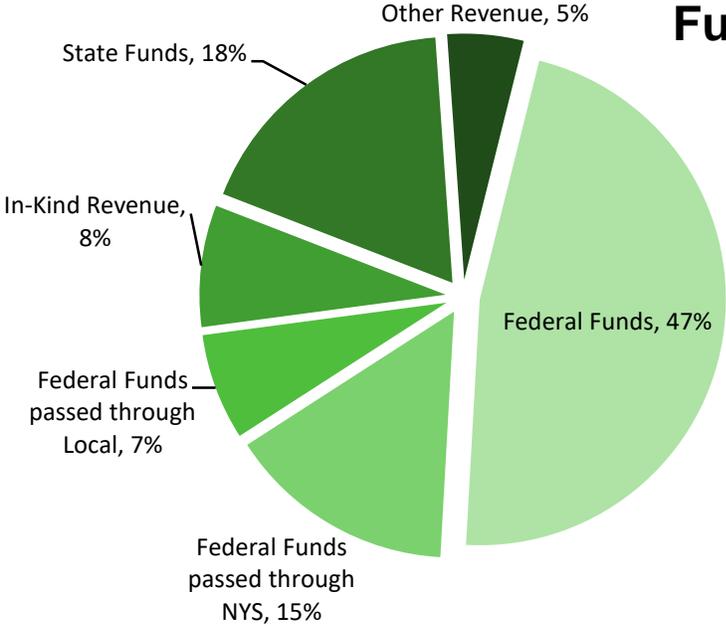
Assets



Funding Breakdown



Funding Sources



ALBANY COUNTY OPPORTUNITY, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
February 28, 2018 and 2017

	<u>2018</u>	<u>2017</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,559,202	\$ 3,667,919
Contracts and grants receivable	926,026	991,220
Inventory	28,604	10,548
Prepaid expenses	<u>22,230</u>	<u>18,686</u>
Total current assets	<u>3,536,062</u>	<u>4,688,373</u>
INVESTMENTS, at fair value	<u>1,198,559</u>	<u>918,162</u>
PROPERTY AND EQUIPMENT, net	<u>1,735,203</u>	<u>1,679,125</u>
OTHER ASSETS		
Security deposits	<u>15,118</u>	<u>15,027</u>
Total other assets	<u>15,118</u>	<u>15,027</u>
Total assets	<u>\$ 6,484,942</u>	<u>\$ 7,300,687</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 86,108	\$ 130,684
Accrued payroll and vacation	634,906	800,363
Accrued expenses	106,191	147,439
Deferred revenue	250,343	896,669
Other postemployment benefit obligation, current portion	8,114	7,221
Note payable, current portion	<u>29,712</u>	<u>19,911</u>
Total current liabilities	<u>1,115,374</u>	<u>2,002,287</u>
Other postemployment benefit obligation, net of current portion	75,109	73,958
Note payable, net of current portion	<u>1,035,469</u>	<u>1,101,482</u>
Total long-term liabilities	<u>1,110,578</u>	<u>1,175,440</u>
Total liabilities	<u>2,225,952</u>	<u>3,177,727</u>
NET ASSETS		
Unrestricted		
Undesignated	2,479,209	2,291,618
Invested in property and equipment	1,735,203	1,679,125
Board designated for program support	18,537	101,399
Temporarily restricted	<u>26,041</u>	<u>50,818</u>
Total net assets	<u>4,258,990</u>	<u>4,122,960</u>
Total liabilities and net assets	<u>\$ 6,484,942</u>	<u>\$ 7,300,687</u>

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THE POWER OF CHANGE